Introduction to Red Hat

ALBERT WONG

Solution Architect, Red Hat

1 OPEN SOURCE LEADER

MORE THAN

90% of

FORTUNE 500 COMPANIES use

RED HAT PRODUCTS & SOLUTIONS. *

OFFICES WORLDWIDE

CEO JIM WHITEHURST

MAD MONEY
Whitehurst: Not Only Did We Beat The Quarter, We Significantly Raised Guidance
CNBC CNBC CNBC CNBC CNBC CNBC CNBC
FIRST IN BUSINESS WORLDWIDE

FOUNDED
IPO
FIRST RELEASE OF ENTERPRISE LINUX
JBOSS PORTFOLIO
RED HAT ENTERPRISE VIRTUALIZATION
RED HAT ADDED TO S&P 500 INDEX
MAKARA ACQUIRED
CLOUDFORMS & OPENSHIFT RELEASED
$1 BILLION IN REVENUE
PLATINUM MEMBER OPENSTACK FOUNDATION
RED HAT STORAGE SERVER
FUSESOURCE (SOA) & POLYMITA (BPM)
OPENSHIFT ENTERPRISE
MANAGEIQ ACQUIRED
RHEL OPENSTACK PLATFORM
CENTOS JOINS RED HAT
INKTANK (CEPH) &
ENOVANCE (OPENSTAC

1993 1999 2002 2007 2009 2010 2011 2012 2013 2014

NYSE Euronext

The largest global
exchange
on the planet

Sabre Holdings™

A leading global
distribution system

Marriott
HOTELS · RESORTS · SUITES

International hotel
group

salesforce.com®

A leading enterprise
cloud
computing vendor

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salesforce.com®
Success On Demand.™

"Our customers are running their businesses on our service, so we must have confidence in every p
of our infrastructure and architecture. Red Hat, as a piece of our infrastructure, has been very relia
— PARKER HARRIS, EVP and co-founder, salesforce.com

WHAT WE DO

We offer a range of mission-critical software and services covering:

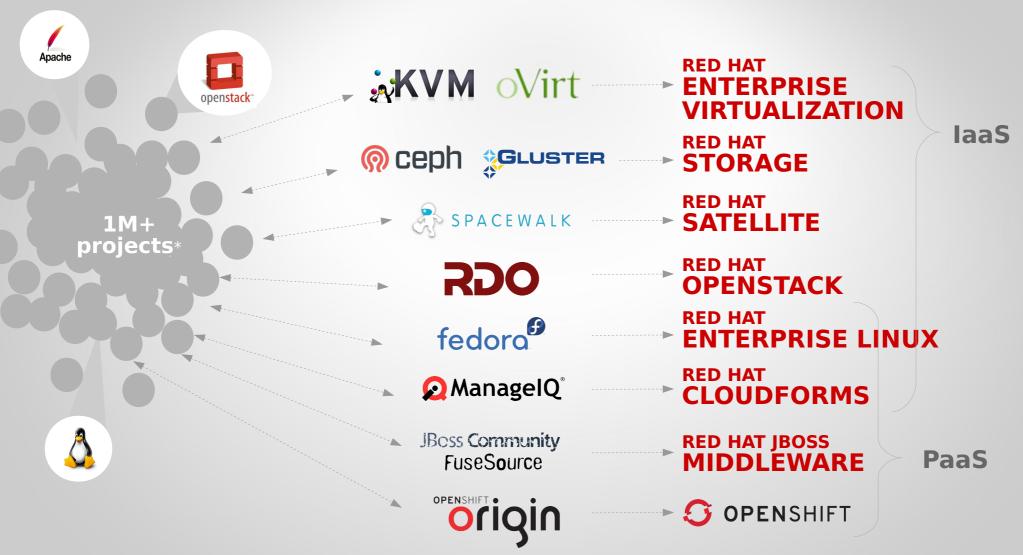| MIDDLEWARE		OPERATING SYSTEM
	CLOUD	
VIRTUALIZATION		STORAGE

THE BENEFITS

✓ Flexibility

✓ Faster technology innovation

✓ Better quality

✓ Better price/performance

✓ Long-term deployment

✓ Better security—assurance

✓ Shared development: Accelerated innovation

✓ Open collaboration: Products that meet customer needs

OPEN SOURCE TO THE ENTERPRISE

1M+ projects*

Apache · openstack™ · Linux

KVM · oVirt → **RED HAT ENTERPRISE VIRTUALIZATION** ⎤
ceph · GLUSTER → **RED HAT STORAGE** ⎟ **IaaS**
SPACEWALK → **RED HAT SATELLITE** ⎟
RDO → **RED HAT OPENSTACK** ⎦
fedora → **RED HAT ENTERPRISE LINUX** ⎤
ManageIQ® → **RED HAT CLOUDFORMS** ⎟
JBoss Community FuseSource → **RED HAT JBOSS MIDDLEWARE** ⎟ **PaaS**
OPENSHIFT origin → ↻ **OPENSHIFT** ⎦

* www.blackducksoftware.com/oss-logistics/choose

THE CIO'S ALTERNATIVE

Operating system	Microsoft Windows Server, Oracle Solaris, IBM AIX, HP/UX >	**Red Hat Enterprise Linux**
PaaS cloud	VMware Cloud Foundry/Pivotal, Microsoft Azure, Google App Engine, Stackato >	**OpenShift by Red Hat**
Cloud orchestration	VMware vCloud Automation Center, RightScale Cloud Management, BMC Cloud Lifecycle Management, Microsoft System Center >	**Red Hat CloudForms**
IaaS cloud	VMware vCloud Director, Citrix CloudPlatform, Eucalyptus, Rackspace >	**Red Hat Cloud Infrastructure RHEL OpenStack Platform Red Hat Satellite**
Virtualization	VMware vSphere, Citrix XenServer, Microsoft HyperV >	**Red Hat Enterprise Virtualization**
Storage	NetApp, EMC Isilon >	**Red Hat Storage Server**
Application server	IBM WebSphere Application Server, VMware vFabric tc Server, Oracle WebLogic Server >	**Red Hat JBoss Enterprise Application Platform**
In-memory data grid	IBM WebSphere eXtreme Scale, Oracle Coherence, VMware vFabric GemFire >	**Red Hat JBoss Data Grid**
Enterprise service bus (ESB)	IBM WebSphere ESB & Message Broker, Oracle SOA Suite & ES, MuleSoft ESB, Sonic ESB, Tibco ActiveMatrix >	**Red Hat JBoss Fuse, Red Hat JBoss Fuse Service Work**
Data services and integration	IBM InfoSphere Federation Server, Progress DataXend SI, Oracle Data Integration Suite, Composite Information Server >	**Red Hat JBoss Data Virtualization**
Business process, decision, and rules automation	IBM Operational Decision Manager and IBM Business Process Manager, Oracle BPM Suite, Pegasystems Business Rules, FICO Blaze Advisor >	**Red Hat JBoss BPM Suite, Red Hat JBoss BRMS**
Messaging	IBM WebSphereMQ, VMware vFabric RabbitMQ, Oracle AQ, Tibco EMS >	**Red Hat JBoss A-MQ**

CHOOSING YOUR RED HAT RELATIONSHIP

PRIMARY SUBSCRIPTIONS

- Standard and premium subscription levels
- Technical advice and problem-solving
- Ability to influence product direction
- Proactive engagement and problem resolution
- Technical Account Manager (TAM) add-on

WORLD'S LARGEST OPEN SOURCE SUPPLIER

USED BY 90%+ OF THE FORTUNE 500

PROGRAMS FOR:

- Hosters
- Cloud suppliers
- System integrators
- Managed service providers

SPECIALIZED SUBSCRIPTIONS

- Developers
- Academia

Embedded programs for appliance builders

Basic software access and self-support

In Red Hat, we have found a partner capable of working with us and supporting us on all our technology requirements, while also being open to discussion and always ready to collaborate.

—FABIO GRIGNANI, senior vice president, SIA

sia

RED HAT IS:

The world's leading developer and supplier
of open source software for enterprise IT.
A high-growth, billion dollar,
S&P 500 index company.

Globally active in all major vertical markets,
with strong channel and direct delivery models.

Offering a comprehensive portfolio
of products and services.

RED HAT DELIVERS:

- Exceptional price/performance
- Operational flexibility
- Open source quality and innovation
- Alignment with customer requirements